

Australia-First: Macquarie Telecom's Intellicentre 2 Achieves Tier III Design Certification

Uptime Institute Warns Australian Business: Be Wary of Self-Certified Data Centres

22 February 2012: SYDNEY, Australia, 21 February 2012: Uptime Institute today announced that Macquarie Telecom's (ASX: MAQ) Intellicentre 2, is the first data centre in Australia to receive Tier III Design Certification. Intellicentre 2 is a \$60 million, 20,000 square metre, world-class data centre in North Ryde, Sydney.

With its stringent guidelines and evaluation procedure, the Uptime Institute's Certification is a key measure of resilience and excellence for businesses worldwide. To achieve Tier III Certification by the Uptime Institute, a data centre must be 'Concurrently Maintainable', meaning shutdowns for equipment replacement or maintenance are eliminated.

The Uptime Institute welcomed Macquarie Telecom's entry into a prestigious, global group of Tier Certified data centre service providers, and warned of a growing trend of "self-certification" in the Australian market: "Macquarie Telecom's Intellicentre 2 is Australia's only design to be officially certified as Tier III, and represents the global industry's premium level of service for data centre service providers.

"Macquarie Telecom's Certification is of special significance in a time of growing self-certification in Australia. We are aware of a number of Australian vendors marketing themselves as being 'built to Tier III standards' or otherwise claiming to meet the Uptime Institute's requirements for Certification. Customers need to be wary of self-certification by data centre vendors and demand compliance to Tier for each and every critical system.. We congratulate Macquarie Telecom's Intellicentre 2 for meeting the stringent requirements for Tier III Design Certification," said Julian Kudritzki , Vice President, Uptime Institute.

"When we designed the Intellicentre 2, we wanted to push the boundaries of technical and operational excellence in all facets of data centre development," said Aidan Tudehope, Managing Director, Hosting, Macquarie Telecom. "Being independently certified as a Tier III Design will give our

clients the assurance that their mission critical applications are safely hosted in a highly resilient and secure data centre”.

“We are extremely proud to have been called out as a market leader in Australian data centre design, as well as one of only a handful of leading global providers to achieve service delivery at the high levels of uptime that Tier III signifies. Businesses both in Australia and globally know they can trust Macquarie Telecom’s more than 10 years of operational experience to deliver exactly what we say we will, if not significantly more,” added Tudehope.

Macquarie Telecom’s existing Intellicentre 1 facility is one of the most secure and accredited data centres in Australia with ASIO T4 Intruder Protection, Defence Signals Directorate (DSD) Gateway, Payment Card Industry (PCI DSS) and ISO27001 Security certifications.

Intellicentre 2 will be opening later this half and Macquarie Telecom is currently engaging with a number of potential anchor tenants for the facility.

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For more information and artist impressions of the new development, please visit: http://www.macquarietelecom.com/hosting/data_centre2.htm. Animated video walkthroughs are available online: Interior - <http://bit.ly/qAw2Cs> and Exterior - <http://bit.ly/qW1P9c>

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About Macquarie Telecom

Macquarie Telecom is Australia’s only integrated Managed Hosting, Cloud and Telecommunications Company focused solely on mid-size businesses, corporate IT and government. Working with and supporting some of Australia’s best-known organisations, Macquarie Telecom is a full service hosting provider offering managed dedicated servers, managed co-location, and managed private, hybrid and public clouds. Our fully owned, Australian based data centres are the most secure and accredited data centres in Australia with ISO27001, PCI Compliance, DSD Gateway and ASIO Intruder Resistant accreditation. Macquarie Telecom’s offerings are underpinned by world-class customer care which is delivered by our fully owned and managed customer service centre, MacquarieHUB. Combining Business-Grade Full line (Voice, Data & Mobile)

Telecommunications with Hosting services to offer truly integrated end-to-end communications solutions, Macquarie Telecom is best placed to help transition organisations to the new online NBN era, enabling greater agility and growth.

About Uptime Institute and Uptime Institute Professional Services

Uptime Institute, The Global Data Center Authority, is an unbiased, third-party data center research, education and consulting organization focused on improving data center performance and efficiency. The Institute serves all stakeholders of the data center industry, including enterprise and third-party operators, manufacturers, providers and engineers. Uptime Institute Professional Services is the data center management and engineering consulting arm of Uptime Institute. It delivers due diligence assessments and Certifications of site infrastructure and site management in accordance with the Tier and Operational Sustainability Standards. Serving clients worldwide, Uptime Institute Professional Services is delivering consulting, Certifications and Accreditations in over 40 countries. For additional information, see <http://uptimeinstitute.com>.